Equipping Leaders to Lead Lean

Developing Effective Coaching Practices

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During the Webinar

- What you can expect?
  - My Insights and Relevant Examples
  - To Participate in the Chat

- Rules of Engagement
  - Please note your questions for the end of the presentation

- You will walk away with ..... 
  - An understanding of why developing effective coaching skills matters
  - My proven framework for developing leaders as coaches
What are we going to do?
Middle management has no time......

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McKinsey Insight 2009

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INSTITUTE OF INDUSTRIAL & SYSTEMS ENGINEERS

WEBINAR
The Fight for the Frontline

- The Fourth Industrial Revolution
- Advanced Technologies
- Low Unemployment
- ‘Good’ Talent Retention
- Low Executive Confidence
- Lacking of Funding Training and Coaching Budgets

ROI of Coaching
Best Practice Companies that spend upwards of 60% of their time in high quality coaching see a direct correlation in bottom line profits, and competitive advantage.
Why Lean Fails?
Why isn’t it working?
Framework to Equip Leaders to LEAD Lean

Develop the People
Transfer knowledge and verify the learning

Leadership Development
Hone the skills

Equipped for Change
Leaders inspire and promote change
LEARNING NEVER ENDS
Transferring the Knowledge
Transferring the Knowledge

• Learning to Lead as a Coach
• Designing Experiential Learning
• Trust but Verify the Learning
LEARN PRACTICE IMPROVE
Leadership Development

Leadership Development
Hone the skills
Mindset Matters & Effective Communication

NEW MINDSET

NEW RESULTS
Emotional Intelligence
Critical Thinking Skills

• Reasoning
• Problem Solving
• Evaluating
Case Study

Strength Finder

1. Futuristic
2. Strategic
3. Relator
Be the Change You Desire to See Happen
Creating a Sense of Urgency

• Influencing Others
• Creating a Sense of Urgency
• Leading Change Beyond the Status Quo
LEADERSHIP

EMPOWER PEOPLE

INSPIRE PEOPLE

LEAD CHANGE

SHARE VISION
Your Turn

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