#### Lean Six Sigma in Healthcare

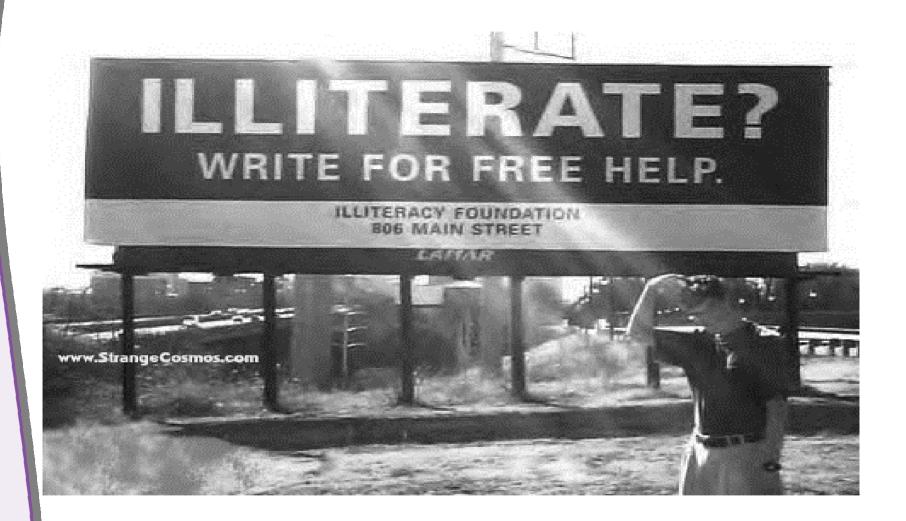
## 4 Simple BFO's that Change Everything

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#### BFO's = Blinding Flashes of the Obvious



#### BFO's from the Great Guru's of Quality

"Establish an environment in which Quality can thrive" Jim Reinertsen, MD

"Our business is clinical medicine" & "Quality improvement is the science of process management"

Brent James, MD

"Every system is perfectly designed to achieve the results it gets"

Don Berwick, MD

#### BFO #1 - Establish an environment in which quality can thrive

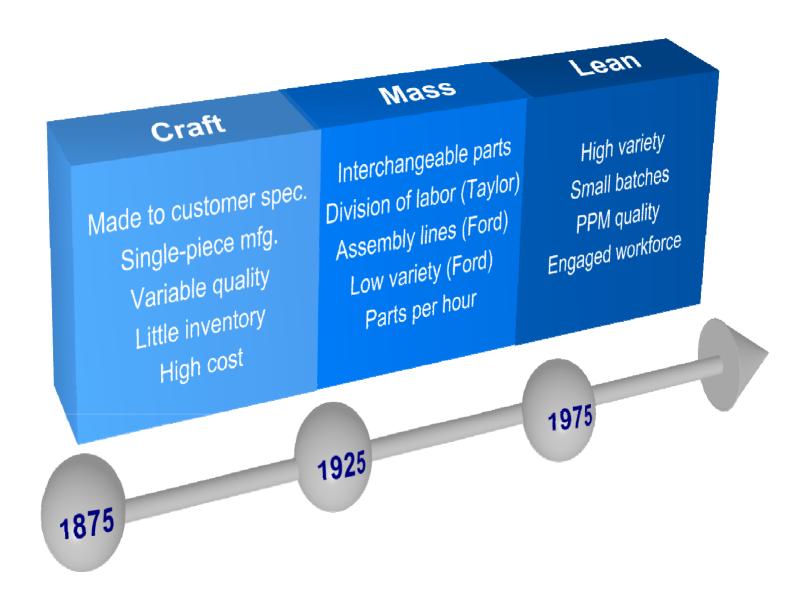
### The Medical Profession is changing from: craft-based practice

- individual physicians, working alone
- handcraft a customized solution for each patient
- based on a core ethical commitment to the patient and
- vast personal knowledge gained from training and experience

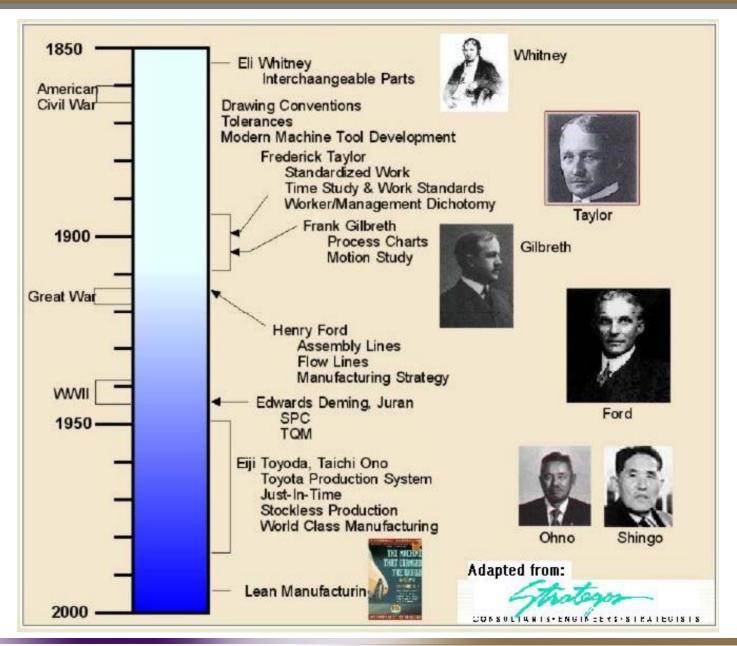
#### To Profession-based Practice

- groups of peers, treating similar patients in a shared setting
- plan coordinated care delivery processes (e.g., standing order sets)
- which individual clinicians adapt to specific patient needs

#### History of Manufacturing



#### History Timeline For Lean Manufacturing



#### Key Principles of Lean Thinking - adapted from James Womack

- Specify value in the eyes of the customer
- Identify the value stream for each product
- Make value flow without interruptions
- Let customers pull value
- Pursue perfection

Becoming a Lean Enterprise requires a fundamental rethinking of the design of our production system ...A Value Stream / Kaizen approach will not give us the transformation we need.

#### The Language of Lean Thinking...

Batch-and-Queue – the mass production practice of making large lots of a part and then sending the batch to wait in the queue before the next operation in the production process. In health care we batch-and-queue people.

**Single-piece-flow** – a situation where products (or people) proceed one complete product at a time through various operations.

#### The Language of Lean Thinking...

Other Terms: andon boards, cells, process villages, five whys, five S's, JIT, monuments, poka-yoke, Quality Function Deployment QFD, milk runs, right-sized tool, pull vs, push, flow, changeover, level schedule, takt time, visual control, kanban, value streams, turnback analysis

All these terms apply in healthcare, but some translation is required.

#### BFO # 2 - Our Business is Clinical Medicine

The health system of the future must transform from a batch and queue production-like system to a continuous flow, lean enterprise. In healthcare the product lines are the clinical programs and we must design delivery systems that provide value as patient's access and utilize our services for specific diseases or conditions.

We work in a complex and highly specialized world and our healthcare providers, facilities, work processes and information system must be designed to support the delivery of services in a process oriented vs. a financial / administrative model.

Placing a patient "off-service" increases risk of harm

#### BFO # 2 - Our Business is Clinical Medicine

#### Required Changes:

- 1. Clinical program "Door" Theory we need to help patients find the right door to access the system and then that should be the last door they have to find.
- 2. Professional practice model.
- 3. Universal beds / Every bed is capable of being converted to an intensive care bed.
- 4. Hospitalist and Intensivist who drive the quality agenda

Hand-offs between levels of care not only causes safety problems, but results in a 30% loss of bed capacity each day

#### The Dilemma of Adopting Professional Standards of Practice

- Failure to adopt nationally accepted standards such as 100,000 lives, Leapfrog, CMS place organizations at increased liability risk. Adoption of professional standards without ensuring compliance to standards increases the liability risk.
- The largest repository of professional standards are nursing policies and procedures.

The EHR can dramatically increase compliance with standards. Charting by exception, use of standard orders, immediate access to current evidence (Zynx, CPMRC) offers opportunities to improve outcomes and reduce costs.

BFO # 3 — Quality Improvement is the Science of Process Management

### **Healthcare must adopt a "Process Mental Model"**

For Example: Each morning we prepare the operating rooms for a busy day of cases, but most lack a "Mental Model" of how we get the cases to roll.

Healthcare has been slow to adopt the process discipline for understanding how we do the things we do every day.

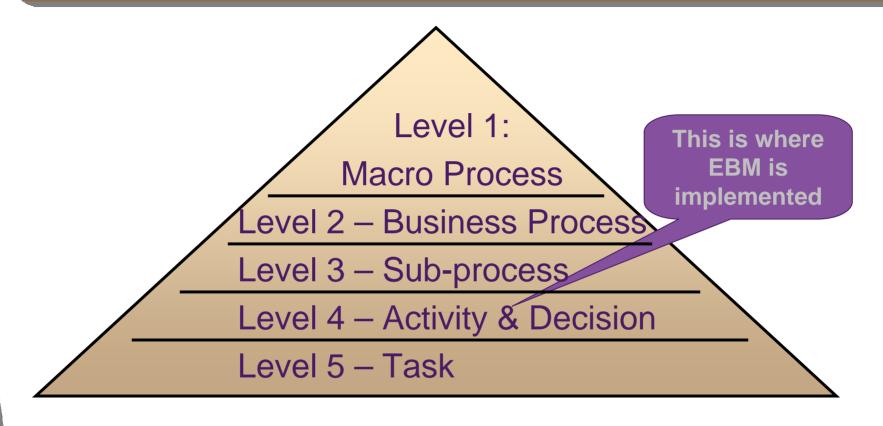
#### BFO # 3 – Quality Improvement is the Science of Process Management

- Evidence Based Medicine is conceptually the same as Mass Customization in Manufacturing
- If processes are redesigned and standardized, the Electronic Health Record offers the potential to significantly reduce the largest contributor to Costs of Poor Quality in Hospitals...the unexplained variation in clinical practice.

Managing →

processes
systems (processes interacting together)
human psychology
variation
a system for ongoing learning

#### The Hierarchical Nature of Process



A documented written model for each level is essential for consistent, low risk performance of a process.

#### BFO # 4 - "Every system is perfectly designed to achieve the results it gets"

$$Y = f(x)$$

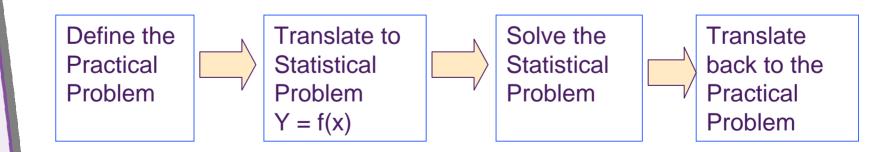
Mortality = f(x)

Surgical Infections = f(x)

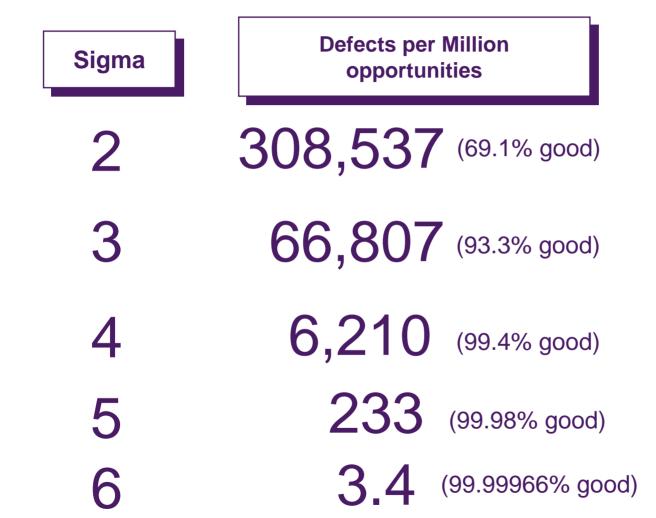
Patient Satisfaction = f(x)

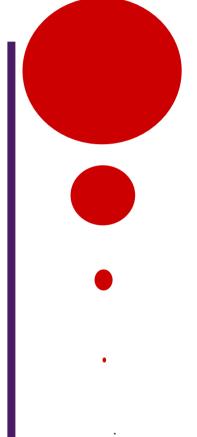
Beta Blocker Compliance = f(x)

Medication Errors = f(x)



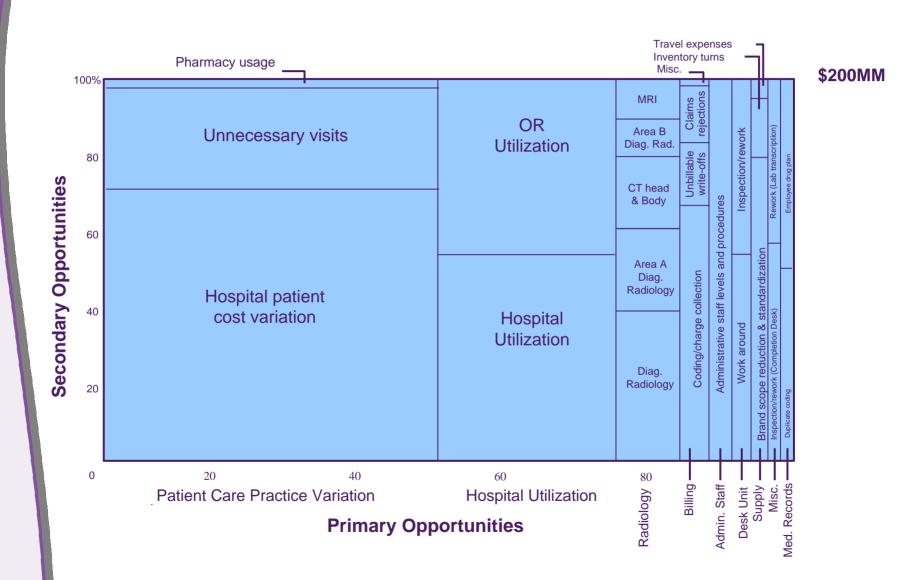
#### What is Six Sigma?





3s to 6s - 20,000 Times Improvement... A True Quantum Leap

#### Pareto Principle – Focus on the Vital Few



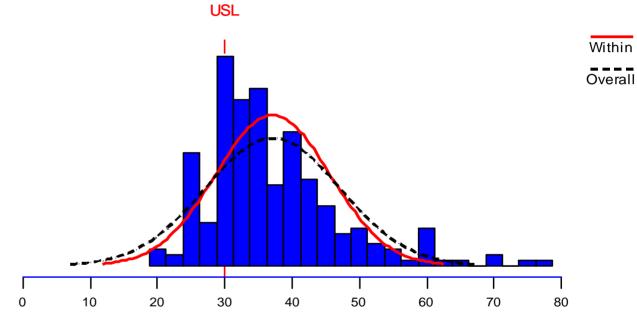
#### **OR First Case Start Time**

#### Process Capability Analysis for Case Rolled

# Process Data USL 30.0000 Target \* LSL \* Mean 37.1050 Sample N 238 StDev (Within) 8.4564 StDev (Overall) 10.0149

## Potential (Within) Capability Cp \* CPU -0.28 CPL \* Cpk -0.28 Cpm \*

Ov erall	Capability
Pp	*
PPU	-0.24
PPL	*
Ppk	-0.24



Observed Performance				
PPM < LSL	*			
PPM > USL	710084.03			
PPM Total	710084.03			

Exp. "Within" Performance				
PPM < LSL	*			
PPM > USL	799601.67			
PPM Total	799601.67			

Exp. "Overall"	Perf ormance
PPM < LSL	*
PPM > USL	760977.44
PPM Total	760977.44

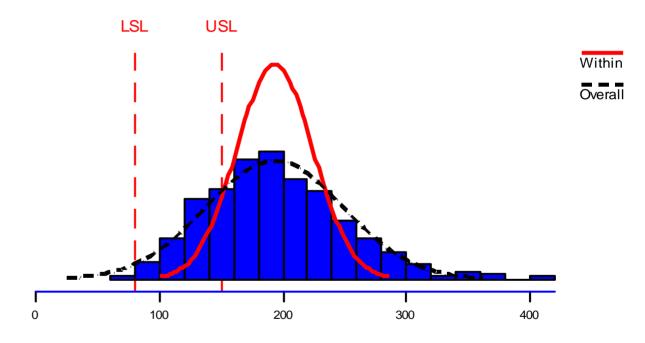
#### Glucose Levels of Diabetic Cardiac Surgery Patients

#### Process Capability Analysis for Blood Sugar

# Process Data USL 150.000 Target \* LSL 80.000 Mean 193.386 Sample N 329 StDev (Within) 30.8392 StDev (Overall) 55.9094

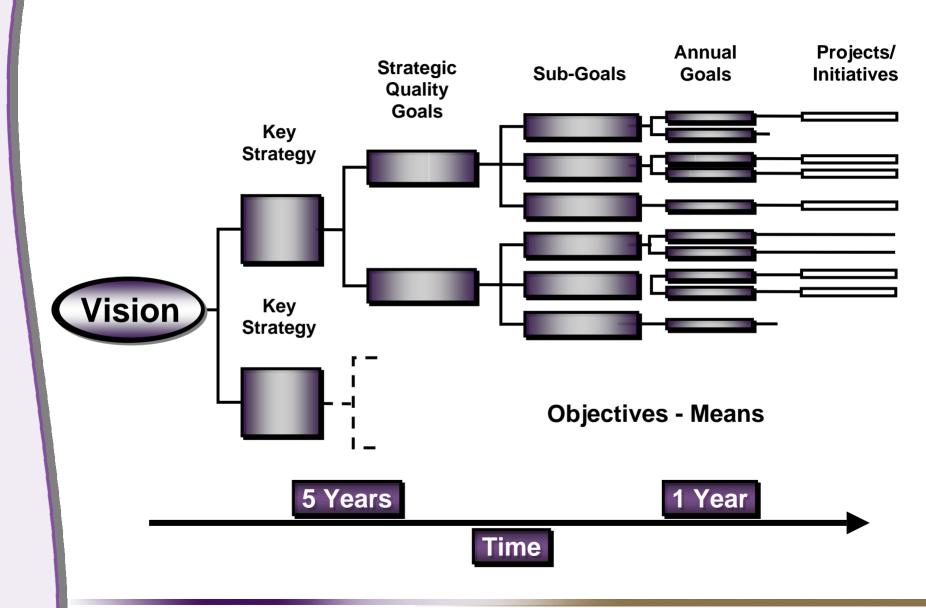
## Potential (Within) Capability Cp 0.38 CPU -0.47 CPL 1.23 Cpk -0.47 Cpm \*

Overall Capal	oility
Pp	0.21
PPU	-0.26
PPL	0.68
Ppk	-0.26



Observed Pe	erformance	Exp. "Within" F	Performance	Exp. "Overall" F	Performance
% < LSL	0.30	% < LSL	0.01	% < LSL	2.13
% > USL	76.60	% > USL	92.03	% > USL	78.11
% Total	76.90	% Total	92.04	% Total	80.24

#### Hoshin Planning, Strategic Deployment



#### In Conclusion...

"Trying is just a noisy way of not doing something."

- Ken Blanchard

"Try?! There is no try! There is just do ... and not do."

Yoda

#### BFO # 5 – No Good Deed Goes Unpunished

#### **Impact on Net Income**

Change to cost structure	Discounted FFS	Per Case	Per Diem	Shared Risk
Decreased cost/unit	1	1	1	
Decreased # units/case		1		1
Decreased LOS		1		
Decreased # of cases		1	1	1

#### Who Pays for the Cost of Error?

#### **CLABS Scorecard**

	Optimal Care	Less than optimal care	Less than optimal + CLAB
Patient	+	1	
Payor	+	I	
Provider Hospital	++	+	
Provider Physician	+	++	+++

#### New Rules to Redesign and Improve Care

#### Creating a Lean Healthcare System

- Care based on continuous healing relationships
- Customization based on patient needs and values
- The patient as the source of control
- Shared knowledge and the free flow of information
- Evidenced-based Decision Making
- Safety as a system priority
- The need for transparency
- Anticipation of needs
- Continuous decrease in waste
- Cooperation among clinicians

IOM Report – Crossing the Quality Chasm